

PRESS RELEASE

Utmost Wealth Solutions announces leadership appointments in Asia

7 July 2025

Utmost Wealth Solutions, a leading provider of insurance-based wealth solutions with operations in the UK, Europe, the Middle East, Asia and Latin America, has announced key leadership appointments in Asia.

With £103.5bn of assets under administration as at 31 December 2024, Utmost Wealth Solutions has a strong and expanding market presence in Asia. The region is an important area of strategic focus for the business and these leadership appointments aim to capitalise further on Asia's strong market growth.

Mark Christal appointed as Head of Asia, Utmost Wealth Solutions

Mark Christal has been appointed as Head of Asia with immediate effect and will be responsible for the strategic direction and growth of the business in the region. With over 20 years of experience within the company and Asia, Mark brings deep expertise and established relationships to the role.

He will lead the sales teams in Hong Kong and Singapore, collaborating closely with business partners to develop new opportunities and partnerships that address the growing and evolving wealth planning needs in Asia.

Ben Munday appointed as CEO of Utmost International Isle of Man Limited, Singapore Branch

Ben Munday will be appointed as CEO of Utmost International Isle of Man Limited, Singapore Branch, effective 1 August, following the receipt of all required regulatory approvals.

In addition to his existing role as CEO of Utmost Worldwide Limited, Singapore Branch, Ben will oversee both branches, the local operations, corporate governance and the regulatory relationship in Singapore.

Stephen Atkinson, Global Head of Sales, Utmost Wealth Solutions, commented:

"The growing interest in insurance-based solutions for long-term wealth planning in Asia presents significant opportunities. Both appointments reflect our commitment to strengthening Utmost's presence and capabilities in Asia, a key region in our global footprint.

"We are very pleased to appoint Mark to lead Asia's sales growth and development as his significant expertise positions him well to meet rising demand for wealth planning in the region.

"Ben has been with the business since 2017 and will play a key leadership role for Singapore's operations, ensuring alignment with Utmost's strategic objectives in the region."

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About Utmost Wealth Solutions



Utmost Wealth Solutions, part of Utmost Group plc, is a leading provider of insurance-based wealth solutions with assets under administration of £103.5bn as at 31 December 2024.