

PLAN INVESTMENTS PERFORMANCE

FOCUS

NOVEMBER 2020

ISSUED BY
UTMOST WORLDWIDE LIMITED

A WEALTH *of* DIFFERENCE

utmost™
WEALTH SOLUTIONS

PLAN INVESTMENTS PERFORMANCE

We have selected an extensive range of Plan Investments to maximise your investment opportunities through your FOCUS Plan. Most offer potential for growth and each is managed by world-class professional asset managers. The Plan Investments range from those suitable for the risk-averse through to those willing to take a high level of risk.

These performance figures should be read in conjunction with the following documents, which include full details of the FOCUS product and its available Plan Investments, including fees and charges which will impact negatively on individual investment returns:

- › Plan Investments Brochure
- › Product Technical Brochure and Terms and Conditions

SYNTHETIC RISK AND REWARD PROFILE

INDUSTRY STANDARD

To help you select the Plan Investments that best fit with your approach to risk, Utmost Worldwide Limited use the Synthetic Risk and Reward Indicator (SRRI)[^]. This does not constitute investment advice and should be used as a guidance tool only. For more information on SRRI please refer to our Plan Investments Brochure.

RISK SCALE



IMPORTANT NOTES

[^]The 'Synthetic Risk and Reward Indicator (SRRI) was defined in 2009 by the Committee of European Securities Regulators (CESR) with the aim of providing investors with a method of assessing an underlying fund's risk. This SRRI calculation has been provided by Morningstar based on guidelines provided by the European Securities and Markets Authority (ESMA) and Morningstar's interpretation, methodology and implementation of said guidelines.

Please note that the categorisation of a Plan Investment is not constant and may change overtime.

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Morningstar is a leading provider of independent investment research in North America, Europe, Australia, and Asia.

Morningstar Inc. is an independent entity to Utmost Worldwide Limited.

We link the benefits of your Plan to the return from your chosen Plan Investments which is subject at all times to investment risks and market fluctuations.

Utmost Worldwide calculates the return and value of your Plan based on the performance and value of your Plan Investments.

It is your responsibility to read and understand the offering documents relating to the Plan Investment(s) that you or any third party authorised by you are considering for selection. Each Plan Investment is subject to investment risks, including market risk, interest rate risk and exchange rate fluctuations. The Plan Investment options available to you will have different features and risk profiles and some may be of high risk. The value of Plan Investments and their performance may go down as well as up.

You should note that investment involves risk. Past performance is not indicative of future performance, and you may not get back the full amount that you invested, particularly in the early years of your Plan.

Planholders and/or their investment advisers are responsible for their investment decisions and any choice of Plan Investments is entirely at their own risk. Please note that the value of Plan Investments (as well as the income accruing to an investment) may go down as well as up.

INTERPRETATION

References to 'we', 'us', 'our' or 'Utmost Worldwide' mean Utmost Worldwide Limited. References to 'you' or 'your' mean a Planholder. We have written this document in the singular, which includes the plural, and vice versa. Likewise, the masculine includes all other genders.

Capitalised terms shall have the same meaning as the defined terms within your Terms and Conditions and in the Product Technical Brochure.

'Plan Investment' means a notional investment created within your Plan, which corresponds to an Utmost Investment, and which is used to determine the value of your Plan.

'Utmost Investment' means an underlying fund, as applicable, purchased by us to correspond to Plan Investments selected by you.

LONG TERM PERF				US Dollar Converted %					Euro Converted %					Sterling Converted %					Return Date
Name	ISIN	Launch Date	Bid	CAG	3M	1Y	3Y	5Y	CAG	3M	1Y	3Y	5Y	CAG	3M	1Y	3Y	5Y	
SRR I RATING - 3																			
DEBT FUND																			
Jupiter Dynamic Bond D GBP Acc HSC ^S	LU0895806098	03/04/2013	14.29 GBP	3.31	-1.49	4.61	9.04	1.05	4.51	0.01	0.19	9.05	-4.18	5.25	0.00	4.69	11.99	20.69	31/10/2020
Jupiter Dynamic Bond I EUR Acc ^S	LU0853555893	05/12/2012	14.14 EUR	2.97	-1.63	8.72	8.93	22.32	4.48	-0.14	4.12	8.94	16.00	5.86	-0.15	8.80	11.87	46.10	31/10/2020
Jupiter Dynamic Bond I USD Acc HSC ^S	LU0853555976	15/01/2016	12.83 USD	5.34	0.00	5.77	16.96	-	3.99	1.51	1.30	16.96	-	7.59	1.51	5.85	20.12	-	31/10/2020
Vanguard € Govt Bd Idx € Acc ^S	IE0007472990	29/09/2000	248.18 EUR	6.09	0.00	7.15	11.10	20.65	4.63	1.51	2.63	11.11	14.42	6.80	1.51	7.24	14.11	44.11	31/10/2020
Vanguard U.S. Govt Bd Idx \$ Acc ^S	IE0007471927	31/01/2002	211.47 USD	4.08	-1.97	6.52	15.52	18.09	2.41	-0.49	2.02	15.53	11.98	4.57	-0.49	6.60	18.65	41.05	31/10/2020
SRR I RATING - 4																			
ASSET ALLOCATION FUND																			
Fidelity Global Mlt Ast Inc Y-Acc-EUR H ^S	LU1097728445	28/08/2014	11.42 EUR	0.16	-2.52	1.91	1.32	19.23	2.17	-1.04	-2.39	1.33	13.07	4.27	-1.05	1.99	4.06	42.41	31/10/2020
Fidelity Global Mlt Ast Inc Y-Acc-USD ^S	LU1797663298	28/03/2018	10.91 USD	3.41	-0.73	-1.00	-	-	5.77	0.78	-5.18	-	-	6.93	0.77	-0.92	-	-	31/10/2020
Fidelity MltAsst Income W Acc ^S	GB00BJ4L7S87	13/02/2019	105.20 GBX	4.91	-1.77	-1.02	3.10	2.74	4.66	-0.28	-5.20	3.10	-2.57	4.88	-0.28	-0.94	5.88	22.72	31/10/2020
DEBT FUND																			
Federated Hermes MltStgy Crdt F EUR AccH ^S	IE00BKRCNG56	08/05/2014	2.34 EUR	-0.27	1.08	5.61	4.04	20.29	2.44	2.61	1.15	4.05	14.07	3.98	2.60	5.69	6.86	43.68	31/10/2020
Federated Hermes MltStgy Crdt F GBP AccH ^S	IE00BKRCNB02	07/05/2014	1.23 GBP	-1.03	1.25	1.46	3.93	-0.27	1.73	2.79	-2.83	3.94	-5.42	3.21	2.78	1.54	6.74	19.12	31/10/2020
Federated Hermes MltStgy Crdt F USD Acc ^S	IE00BKRCNJ87	07/05/2014	2.61 USD	4.21	2.81	3.18	12.47	27.20	7.11	4.37	-1.18	12.48	20.63	8.66	4.36	3.26	15.51	51.94	31/10/2020
Oaktree (Lux.) Fds-Glbl HY Bd ISAcc	LU0854925434	02/07/2013	136.93 USD	4.38	0.08	1.17	8.76	26.62	5.99	1.60	-3.10	8.77	20.08	6.68	1.59	1.25	11.70	51.24	31/10/2020
Oaktree (Lux.) Fds-Glbl HY Bd Ih€Acc	LU0854925780	17/11/2016	111.17 GBP	3.73	-1.43	-0.80	0.28	-	1.47	0.06	-4.99	0.29	-	2.71	0.05	-0.72	2.99	-	31/10/2020
Oaktree (Lux.) Fds-Glbl HY Bd Ih€Acc	LU0854925517	23/05/2014	110.18 EUR	-0.93	-1.59	3.32	0.39	19.33	1.52	-0.10	-1.04	0.40	13.17	3.22	-0.11	3.40	3.11	42.54	31/10/2020
PIMCO GIS GIInGd Crdt Instl EURH Acc ^S	IE0032876397	15/09/2003	20.20 EUR	5.08	-1.88	5.56	6.36	22.84	4.89	-0.39	1.10	6.37	16.49	6.41	-0.40	5.64	9.24	46.73	31/10/2020
PIMCO GIS GIInGd Crdt Instl GBPH Acc ^S	IE00B0HZNB91	02/09/2005	22.03 GBP	2.92	-1.71	1.63	6.66	2.30	3.43	-0.22	-2.66	6.67	-2.99	5.35	-0.23	1.71	9.55	22.19	31/10/2020
PIMCO GIS GIInGd Crdt Instl USD Acc ^S	IE0034085260	18/04/2008	21.64 USD	6.00	-0.23	3.20	14.92	29.97	8.57	1.28	-1.16	14.93	23.25	9.74	1.28	3.28	18.03	55.24	31/10/2020
Vanguard UK Govt Bd Idx £ Acc ^S	IE00B1S75374	23/06/2009	189.90 GBP	3.67	-3.88	5.24	15.50	10.02	5.36	-2.43	0.79	15.51	4.34	5.81	-2.43	5.32	18.62	31.42	31/10/2020
SRR I RATING - 5																			
ALTERNATIVE INVESTMENT																			
Pictet CH PM Fd -Physical Gold I dy USD	CH0104848269	30/09/2009	183.75 USD	5.64	-4.28	24.25	47.11	63.07	7.83	-2.83	19.00	47.12	54.65	7.69	-2.83	24.34	51.08	94.78	31/10/2020
EQUITY GLOBAL																			
Comgest Growth World EUR Z Acc ^S	IE00BYLQ421	07/10/2016	32.01 EUR	13.41	1.00	11.63	37.67	79.16	12.64	2.53	6.91	37.68	69.90	12.72	2.52	11.72	41.39	114.00	31/10/2020
Fundsmith Equity Sicav I GBP Acc ^S	LU1053186349	15/04/2014	31.31 GBP	14.45	0.93	12.78	40.09	93.51	17.49	2.46	8.01	40.10	83.51	19.05	2.46	12.86	43.88	131.14	31/10/2020

CAG% - Compound Annual Growth Percentage since Launch Date

Past performance is not indicative of future performance. Investors and/or their investment advisers are responsible for their investment decisions and any choice of Investments is entirely at their own risk. Please note that investment performance may go down as well as up.

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LONG TERM PERF				US Dollar Converted %					Euro Converted %					Sterling Converted %					Return Date
Name	ISIN	Launch Date	Bid	CAG	3M	1Y	3Y	5Y	CAG	3M	1Y	3Y	5Y	CAG	3M	1Y	3Y	5Y	
Fundsmith Equity Sicav I USD Acc ^S	LU0893933373	04/03/2013	28.87 USD	14.90	1.26	13.08	41.33	95.53	16.57	2.79	8.31	41.34	85.43	17.23	2.79	13.17	45.15	133.55	31/10/2020
Lindsell Train Global Equity C USD Acc	IE00BK4Z4V95	30/06/2014	2.03 USD	11.85	-3.20	0.12	34.05	74.10	14.74	-1.73	-4.11	34.06	65.10	16.90	-1.74	0.20	37.67	107.95	31/10/2020
EQUITY REGIONAL																			
FSSA Asia Focus III USD Acc ^S	IE00B0169M10	11/03/2010	22.77 USD	8.04	2.80	7.16	20.11	58.69	9.68	4.35	2.64	20.12	50.49	9.59	4.35	7.25	23.35	89.55	31/10/2020
EQUITY SINGLE COUNTRY																			
Fidelity Australia Y-Acc-AUD ^S	LU0346392649	25/03/2008	20.87 AUD	3.82	-0.94	-2.28	10.23	38.71	6.25	0.56	-6.41	10.24	31.54	7.48	0.56	-2.21	13.21	65.68	31/10/2020
LF Lindsell Train UK Equity Acc	GB00B18B9X76	10/07/2006	416.21 GBX	7.99	-8.03	-10.67	5.19	20.36	8.67	-6.63	-14.44	5.20	14.14	10.69	-6.64	-10.60	8.04	43.76	31/10/2020
SRRI RATING - 6																			
ALTERNATIVE INVESTMENT																			
Polar Capital Global Tech I Inc ^S	IE00B42NVC37	04/09/2009	76.79 USD	20.05	5.24	51.76	98.73	228.02	22.22	6.83	45.35	98.75	211.07	22.60	6.82	51.88	104.11	291.80	31/10/2020
Polar Capital Healthcare Opports I Inc ^S	IE00B3K93X10	01/04/2009	56.97 USD	16.28	0.04	17.37	38.01	47.97	17.56	1.55	12.41	38.02	40.33	17.35	1.55	17.46	41.74	76.75	31/10/2020
Schroder ISF Glb Clmt Chg Eq C Acc USD ^S	LU0302446132	29/06/2007	21.98 USD	6.08	7.67	31.67	41.36	88.37	7.26	9.30	26.11	41.38	78.64	9.63	9.29	31.77	45.19	125.00	31/10/2020
EQUITY GLOBAL																			
Fidelity MSCI World Index USD P Acc ^S	IE00BYX5NK04	20/03/2018	5.70 USD	5.12	-0.21	4.33	-	-	7.23	1.30	-0.08	-	-	8.40	1.30	4.41	-	-	31/10/2020
EQUITY REGIONAL																			
BGF Emerging Markets D2 ^S	LU0252970164	19/05/2006	46.10 USD	11.15	2.63	10.29	22.05	74.29	11.82	4.18	5.63	22.06	65.28	14.03	4.18	10.37	25.35	108.18	31/10/2020
Fidelity European Dynamic Gr Y-Acc-EUR ^S	LU0318940003	22/10/2007	25.08 EUR	5.73	-6.31	4.95	25.77	54.93	7.31	-4.89	0.52	25.78	46.92	9.44	-4.90	5.04	29.17	85.06	31/10/2020
Fidelity MSCI Emerg Mkts Indx USD P Acc ^S	IE00BYX5M039	20/03/2018	4.83 USD	-1.28	2.67	8.33	-	-	0.70	4.23	3.76	-	-	1.80	4.22	8.42	-	-	31/10/2020
Fidelity MSCI Europe Indx EUR P Acc ^S	IE00BYX5MD61	20/03/2018	4.84 EUR	-3.19	-5.05	-9.52	-	-	-1.24	-3.61	-13.34	-	-	-0.16	-3.62	-9.45	-	-	31/10/2020
MFS Meridian Continen Eurp Eq W1 EUR	LU0944407773	19/08/2013	16.61 EUR	5.39	-6.45	-0.16	9.77	36.62	7.41	-5.03	-4.38	9.78	29.56	8.24	-5.04	-0.08	12.74	63.19	31/10/2020
Schroder ISF Emerging Asia C Acc USD ^S	LU0181496059	09/01/2004	56.53 USD	8.24	7.17	28.32	31.69	99.11	8.66	8.80	22.90	31.70	88.82	9.79	8.79	28.42	35.25	137.82	31/10/2020
EQUITY SINGLE COUNTRY																			
Comgest Growth Japan JPY I Acc ^S	IE00BQ1YBP44	17/12/2014	1,704.00 JPY	17.00	13.31	27.50	52.82	111.73	18.25	15.02	22.12	52.83	100.79	20.86	15.02	27.60	56.95	152.90	31/10/2020
Fidelity Index UK P Acc ^S	GB00BJS8SF95	03/03/2014	111.37 GBX	4.03	-6.05	-18.90	-16.92	-9.17	5.07	-4.63	-22.33	-16.92	-13.86	5.63	-4.63	-18.84	-14.68	8.49	31/10/2020
Fidelity MSCI Japan Index USD P Acc ^S	IE00BYX5N334	20/03/2018	5.08 USD	0.61	6.90	0.29	-	-	2.64	8.52	-3.95	-	-	3.76	8.51	0.37	-	-	31/10/2020
Fidelity S&P 500 Index USD P Acc ^S	IE00BYX5MS15	20/03/2018	6.22 USD	8.68	0.24	9.00	-	-	10.86	1.76	4.40	-	-	12.07	1.75	9.09	-	-	31/10/2020
FSSA China Growth VI USD Acc ^S	IE00BG1V0V41	20/09/2018	13.80 USD	16.47	6.87	25.35	-	-	16.95	8.49	20.06	-	-	17.83	8.48	25.45	-	-	31/10/2020
Loomis Sayles US Growth Eq S/A USD	LU1429558577	14/10/2016	191.60 USD	17.43	2.44	25.82	52.99	-	15.79	3.99	20.51	53.00	-	15.75	3.98	25.92	57.12	-	31/10/2020

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Schroder Income Fd Z Acc	GB00B3PM1190	11/05/2011	0.69 GBP	-	-8.05	-30.73	-30.08	-21.87	-	-6.66	-33.66	-30.08	-25.91	-	-6.66	-30.68	-28.19	-6.68	31/10/2020
Schroder ISF Indian Equity C Acc USD ^S	LU0264410993	10/11/2006	216.13 USD	5.67	5.07	-4.13	-0.89	28.24	6.42	6.66	-8.18	-0.88	21.61	8.67	6.66	-4.06	1.79	53.17	31/10/2020
T. Rowe Price US Lg Cap Gr Eq Q USD ^S	LU0860350577	14/01/2013	37.44 USD	11.23	1.88	29.91	66.40	124.86	12.14	3.42	24.42	66.41	113.24	12.67	3.42	30.01	70.90	168.59	31/10/2020

S - These investment options correspond to underlying funds, which are authorised for distribution in Singapore.

SGP - These investment options correspond to underlying funds, which are available to Singapore Investors ONLY

~ Investment options marked with this symbol correspond to underlying funds, which are Not available for distribution in the EEA and Switzerland.


CAG% - Compound Annual Growth Percentage since Launch Date


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CONTACT US

To find out more
please contact us.

 +44 (0) 1481 714 108

 +44 (0) 1481 712 424

 UWCustomerService@utmostworldwide.com

 Utmost Worldwide Limited
Utmost House
Hirzel Street
St Peter Port
Guernsey
Channel Islands GY1 4PA

 utmostworldwide.com

utmost[™]
WEALTH SOLUTIONS

Utmost Wealth Solutions is the trading
name used by Utmost Worldwide Limited
and a number of Utmost companies.

A WEALTH *of* DIFFERENCE

Utmost Worldwide Limited is incorporated in Guernsey under Company Registration No. 27151 and regulated in Guernsey as a Licensed Insurer by the Guernsey Financial Services Commission under the Insurance Business (Bailiwick of Guernsey) Law, 2002 (as amended).

Registered Head Office: Utmost House, Hirzel Street, St Peter Port, Guernsey, Channel Islands GY1 4PA.

T +44 (0) 1481 715 400 F +44 (0) 1481 715 390 E UWCustomerService@utmostworldwide.com

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